

Prabhjit Singh's Biography

There are few who live and breathe real estate like Prabhjit Singh. He has been involved in the industry since he was 13 years old. His family, though not being involved in real estate investment, was involved in lending, and home sales, which helped nurture his interest and expose him to the many different facets of the real estate industry. He discovered a passion for investment at an early age, and honed his skills in finding the good deals – properties that had high value for the price.

Prabhjit received his undergraduate degree in business from Johns Hopkins University. Since then he has taken a multitude of classes and has an intimate knowledge of nearly all aspects of real estate, including commercial, residential, investment, contracts, 1031 exchanges and property taxation. He has gotten many designations under his belt, but the one he is most proud of is the GRI or Graduate of the Realtor Institute designation. His knowledge of the industry and keen knack for negotiation make him a force to be reckoned with during any settlement transaction.

Prabhjit is also a highly sought after real estate instructor. He teaches a slew of continuing education, investment, sales, motivational, leadership & management, and technology classes, including battle of the contracts, MD/DC legislative update, and Real Estate Ethics. He also recently authored a white paper entitled, “Real Estate Economy in the DC Metro Area,” and is currently working on a book entitled “What Every Real Estate Investor Should Know.”